

12-13 February 2019 - The Leela Ambience Hotel

Gurugram, Delhi NCR, India

Tuesday 12 February 2019

08.45 > 17.15

Registration open at the Leela Ambience Hotel

Please wear your badge at all times for easier networking

08.45 > 09.30

WELCOME COFFEE & NETWORKING

09.30 > 09.45

OPENING AND WELCOME





Samir Gupta, Managing Director - Business Coordination House (BCH) (India)

Pierre Wiertz, General Manager - EDANA (Belgium)

09.45 > 10.30

KEYNOTE SPEAKER



IDEAS FOR THE CIRCULAR HYGIENE PRODUCTS FOR NOW AND THE FUTURE

- Recycling with the conventional methods
- Product specifications can lead to the reduction of waste.
- Upcycling of key materials which allow us to have the ultimate solutions

Takahisa Takahara, President & CEO, Unicharm (Japan)

SESSION 1

10.30 > 11.00

THE INDIAN DISPOSABLE HYGIENE INDUSTRY – A MARKET FOR EVERYONE



- Disposable hygiene market of India: Numbers reflect a golden decade
- What does the Indian consumer want? A socio-economic and geographical analysis an opportunity for everyone
- New disposable hygiene products in India Indian market's first response
- Upcoming trends in products, raw material usage, pricing, private label entry, government initiatives, new entrants, etc.

Kanav Gupta, Business Development Manager, **Business Co-Ordination House (BCH)** (India)

11.00 > 11.30

FOCUS ON MEGATRENDS: SUSTAINABILITY



- How your supply chain can help you achieve your sustainability goals
- Review of the needs of the disposable hygiene industry
- Ways to minimize impact on safety and the environment while maximizing value through innovation, human capital development and open dialogue
- Examples of integrated efforts of corporate social responsibility, sustainable development and responsible, innovative chemistry

Christophe Morel-Fourrier, Global Technical Marketing Manager, Bostik (France)

11.30 > 12.00



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ADHESIVES AND SOFTNESS: A PERFECT MATCH



- How can adhesives contribute to softness?
- What adhesive challenges do converters face when working with soft substrates, both in terms of production and finished goods?
- Characteristics of adhesives that preserve softness and safety in use for the end consumer.
- How can adhesives enhance the consumer experience and improve brand perception?

Jenna Koenneke, Global Market Development, Henkel Adhesives Technologies (Italy)

12.30 > 13.00

THE INDIAN MARKET CASE: OPEN DIAPERS VS PANT STYLE DIAPERS



- Overview of Indian baby and adult diaper market with a focus on closure systems and the relevant differences towards EU and MENA markets
- Trends and drivers influencing closure systems' market: key performances and processing features
- An outlook on the expected changes and new developments in the next 5 years in the category

Davide Nocciolini, Export Area Manager, Tigil Closure Systems (Italy)

13.00 > 14.15

STANDING LUNCH & NETWORKING

SESSION 2

14.15 > 14.45

WASTE MANAGEMENT OF ABSORBENT HYGIENE PRODUCTS IN INDIA: LEARNING FROM A SANITARY WASTE SEGREGATION AWARENESS CAMPAIGN ACROSS 5 CITIES

TBD, Kimberly Clark / Procter & Gamble

14.45 > 15.15

EDANA ENVIRONMENTAL CLAIMS GUIDELINES – DEMONSTRATING RESPONSIBLE BUSINESS PRACTICE



- Who should use these guidelines, and why?
- What type of environmental claims do these guidelines apply to?
- Why are robust environmental claims important?
- Definitions, general principles, examples of good and poor practices

Pierre Wiertz, General Manager, EDANA (Belgium)



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TRENDS IN PERFORMANCE TESTING OF ABSORBENT HYGIENE PRODUCTS ON A GLOBAL BASIS – IMPACT ON EMERGING MARKETS



- Current technical developments
- Performance demands and requirements
- Prime brand and private label
- Product testing scenarios
- Trends/challenges

Edgar Herrmann, Technical Director, Hy-Tec (Germany)

15.45 > 16.15 COFFEE BREAK & NETWORKING

16.15 > 16.45 ADULT INCONTINENCE CARE IN INDIA - A PART OF LONG-TERM CARE



- What type of a problem(s) adult incontinence creates for individuals, families, societies, nations, states, economies
- How to avoid mistakes others did
- Observations from 3 continents
- Do we have a know-how to determine what is best for India?
- How do we, manufacturers, fit into different models?

Krystyna Boryk-Józefowicz, Innovation Director, Bella/ TZMO Group (Poland)

16.45 > 17.30 OUTLOOK™ INDIA AWARDS PRESENTATIONS

17.30 > 18.15 NETWORKING TABLE TOPS

18.30 > 21.30 OUTLOOK™ INDIA DINNER PARTY



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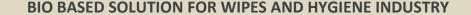
Wednesday 13 February 2019

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08.30 > 09.30 WELCOME COFFEE & NETWORKING

09.30 > 10.15 **KEYNOTE SPEAKER**



- Challenges around the use of synthetic material in the wipes and hygiene industry
- Benefit of using cellulosic fibre to overcome the challenges
- What is Birla Cellulose doing to provide innovative solutions with bio based fibre
- Opportunities for the value chain to work together to build future solutions for the industry

Ashish Jajoo, Global Sales & Marketing Head – Non Woven, Birla Cellulose (India)

SESSION 3

10.15 > 10.45 CAPITALISING ON THE AVAILABILITY AND PREFERENCE FOR COTTON

- Can 100% cotton disposable fem-care be a unique opportunity for India?
- Cotton's complete protection promise: absorption, skin respect & environmental benefits
- "Padman" and the invention of a low-cost sanitary pad making machine
- Challenges and economics of 100% cotton pads production

Giorgio Mantovani, Managing Director Hygiene, Corman (Italy)

10.45 > 11.15 PLASTIC-FREE SOLUTIONS FOR WIPES SUBSTRATES

- Developments in Dispersible Wipes substrates and their global market trends
- Glatfelter Wipes products, uniqueness and how they fit the plastic free demand
- New solutions paths for plastic-free Wipes substrates
- How Glatfelter faces this global trend in other Nonwoven & Paper segments

Stefan Neichel, CFBU Director Product Development and Technology, Glatfelter (Germany)

11.15 > 11.45 COFFEE BREAK & NETWORKING









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NEW LYOCELL FIBERS FOR CLEANING AND DISINFECTANT WIPES

- Commonly used nonwoven substrates for cleaning and disinfectant wipes contain mainly non-biodegradable synthetic fibers such as polyester and polypropylene.
- Cellulose-based fibers only find limited use due to active substance (Quats) binding.
- The new Lenzing fiber based on the lyocell technology combines the advantages of cellulosic fibers with Quat Release properties

Stephan Kulka, Head of Nonwovens & Technical Products, Lenzing (Austria)

12.15 > 12.45



SUSTAINABLE AHPS USING PLA BASED NONWOVENS

- Updates of uses of Ingeo PLA specific, but not limited to, applications in fibres & nonwovens
- Performance characteristics and sustainability credentials of this 100% renewable AND Compostable polymer
- Views on the future outlook for renewables in the nonwoven business space, and the growing market demand for non-fossil-based plastics
- Update on growth plans and latest developments

Eamonn Tighe, Business Development Manager, NatureWorks (Ireland)

12.45 > 14.00

STANDING LUNCH & NETWORKING

SESSION 4

14.00 > 14.30



SOLUTIONS FOR PANT DIAPERS FOR BABY, FEMCARE AND INCONTINENT SECTORS WITH IMPROVED BREATHABILITY, SOFTNESS AND FIT

14.30 > 15.00

Alessandro D'Andrea, Marketing and Innovation Manager, Fameccanica.Data (Italy)

MATERIAL DISPENSING ADAPTS TO PRODUCT & PRODUCTION TRENDS

TBD, Nordson Corporation (Germany)

15.00 > 15.30



OPTIMIZED SOLUTIONS FOR PRODUCTIVITY AND QUALITY IN FEEDING AHP PRODUCTION LINES

- Reminder of the current common process based on pancakes
- Benefits of spooled materials for both the material producers and for the end-users –
 AHP, for Air-Through-Bonded and other materials
- Presentation of the Pegase jumbo spooling line ranges, with the focus on the Calemard® technical solutions specially developed for tension sensitive and lofty materials
- Possible automation configurations to answer environmental /process/material/cost characteristics constraints

Pierre Croutelle, Sales Manager of Nonwovens & Textile Division, Calemard® by Spoolex Group (France)



15.30 > 16.00

COFFEE BREAK & NETWORKING

16.00 > 16.30

OPTIMIZATION OF AIRFLOW SYSTEMS FOR THE HYGIENIC INDUSTRY: MAKING BETTER PRODUCTS, REDUCING YOUR ENERGY CONSUMPTION, AND RUNNING PRODUCTION LINES MORE EFFICIENTLY



- Principles of engineered air-system solutions
- Air/dust filtration systems and interface to the converting line
- Duct-work quality and design principles
- Efficient recycling of rejected products
- Latest update on how to comply with ATEX and NFPA guidelines (law reinforcement to reduce the risk for fires and dust-explosions)



Christoph Ritter, Technical Sales Manager Europe, Middle-East, Africa, **OSPREY Corporation** (France)

Jana Ritter, Technical Sales Manager Europe, Middle-East, Africa, OSPREY Corporation (France)

16.30 > 17.00

SUSTAINABILITY - ENERGY FREE HVAC AND THE MULTI VORTEX TECHNOLOGY



- The Latest in filtration technology that deals with Less energy consumption,
 Employee Health and Environmental Aspects
- Fully Separating Machine Air and Human Air
- Zero Energy requirements for cooling systems
- Zero maintenance and repair Filtration Technologies

Martin Scaife, Chairman and CTO, Mobiair (Singapore)

17.00 > 17.10

Thanks & closing

17.10> 17.30

Goodbye coffee

THANKS TO

EDANA would like to thank BCH for their help in setting up this programme.